

Hi David,

I've got those costs for you now, which I've put into a small table so its easier to see (I tried doing it narratively, but it gets really unclear.

I've updated your visual / plans as well for the additions, so you can see what is on what page and what area – so it makes it very clear!

All prices are book prices, so they can be used for calculations, but when we know exactly what, where, when, and for how long, you want the additions, we can quote properly.

Location	Item	Quality	Quantity	Length (m)	Price - 1 off	Price Per Year - 2 years	Price Per Year - 3 years
Union St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	32	£596.23		
Murray St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	32	£596.23		
Hope St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	30	£564.00		
Hope St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	28	£531.77		
Belle Vue St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	41	£741.26		
Belle Vue St	Festoon cabling, flat cable, 1m spacings, MK bulbs	New	1	114	£1,917.60		
Union St	Ice Lites	New	1	33		£674.30	£559.53
Murray St	Ice Lites	New	1	33		£674.30	£559.53
Hope St	Ice Lites	New	1	30		£613.00	£508.67

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Belle Vue St	Ice Lites	New	1	42		£858.20	£712.13
Belle Vue St	Ice Lites	New	1	114		£2,329.40	£1,932.93
Belle Vue Terrace	Pole mounts (Celebration arch) (inc. brackets)	New	4			£2,102.86	£1,582.86
Belle Vue Terrace	Pole mounts (Celebration comet) (inc. brackets)	Ex-hire	4			£910.86	£788.19
Union St	Tree (6')	Existing	1			£0.00	£0.00
John St	Tree (6')	Existing	5			£0.00	£0.00
Belle Vue St	Tree (6')	Existing	1			£0.00	£0.00
Murray St	Tree (8')	New	1			£542.86	£409.52

A quick word on how I have quoted it:

Festoon lights are based on being manufactured by our manufacturer, to similar specs to your existing – 1m between each bulb, on a flat cable. Installed once, and left in place, the cost is to do this one time, and leave the festoon in.

Ice Lites are based adding to the additional lighting, installed each year and removed each year.

Small trees are based on moving the trees from Murray Street – there would be no additional cost for this as they are already included in the scheme.

Larger tree on Boots canopy – I have quoted for an 8' tree, to make this more prominent on this corner.

Pole mounts on Belle Vue Terrace – I have quoted for new motifs to match the existing celebration arches, and for ex-hire motifs in a different shape but similar style, as this is a much more economical option. This price per item can also be used for any calculations of additions to the beach road.

I hope this makes sense, but please give me a call if you need any clarification.

Kind Regards

Darren Boldy

Senior Account Manager

